



BE A PART OF THE NATIONAL AIRLINE

REF NO: IAS/MIS/2025/2460

DATE: 10th November 2025

BUSINESS DEVELOPMENT STRATEGIST

JOB REF NO: JA/2025/129

Job Scope:

- Lead and support the strategic planning by developing business plans, analyzing industry developments, providing market intelligence to guide organization action in collaboration with various stakeholders.
- Improve business performance by enhancing systems, processes, reporting, information flow and conducting periodic reviews of revenue generating areas to recommend continuous improvements.
- Advise management team on business operations, route planning, aircraft acquisitions/leasing, project portfolio alignment and implementation of organization goals and policies.
- Support key commercial functions including network and capacity planning, global sales and distribution, charter and program sales partnerships, digital retailing and commercial analytics to drive revenue growth and market performance.

Job Criteria:

- Degree in Business Management, Aviation Management, Finance, Project Management or an equivalent qualification in a related field.
- Minimum 05 years of experience in business development or in a related field with 3 years of management/supervisory experience
- Preference will be given to candidates who possess a Master's Degree in a related field

Benefits

- Health Insurance for staff and dependent as per Corporate Health Insurance Policy
 - Rebated tickets on Company Airline services as per policy
 - Credit facility enrolment from selected institutions
 - Discounts from selected vendors
- *Terms and conditions of company health insurance policy applies

Location:

Business Development / IASL Corporate Headquarters

Deadline for Application: 24th November 2025

Note:

- * Educational certificates must be validated by MQA, if acquired from an overseas institution.
- * Inaccurate/incomplete and applications that do not meet the above requirements will be disqualified
- * Interested candidates may apply through our online job portal by visiting Maldivian website (careers.maldivian.aero)
- * For additional enquiries, please contact 3331268 or 3331292.

